

The HIRC Resiliency Badge - Provider

A Healthcare Standard for Supplier Resiliency



Why It Matters to Providers

Healthcare supply disruptions directly affect patient care and clinical operations.

The HIRC Resiliency Badge provides independent, evidence-based validation of supplier resiliency maturity — enabling providers to evaluate preparedness beyond price and service.

More than 40 healthcare systems reference the Resiliency Badge in RFPs as part of sourcing.

What It Provides

The Resiliency Badge indicates that a supplier has undergone a third-party, audit-style assessment evaluating resiliency maturity at the product-category or supply-side function level.

Assessment spans seven core domains critical to healthcare supply continuity:

- Demand Planning
- Inventory Management
- Logistics
- Supply Chain Visibility
- Supplier Management
- Risk & Contingency Management
- Operational Health

A standardized, sourcing-ready resiliency signal grounded in healthcare-specific diagnostics.

How Providers Use It

Providers commonly:

- Reference resiliency expectations in RFPs and RFIs
- Consider Badge status during proposal evaluation
- Apply defined weighting or differentiation in sourcing decisions
- Review Assessor Summary insights to inform supplier discussions

The Badge supplements sourcing frameworks without requiring independent audits.



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What Value It Delivers

The Resiliency Badge helps providers:

- Gain credible, third-party validation of supplier resiliency maturity
- Compare suppliers consistently across product categories
- Reduce reliance on bespoke resiliency questionnaires
- Strengthen governance discussions with structured, evidence-based inputs
- Support continuity-of-care planning through improved upstream visibility

It provides comparable, sourcing-ready assurance buyers can trust.

Industry-Built and Provider-Informed

Developed collaboratively by providers, suppliers, GPOs, and subject-matter experts, the Resiliency Badge reflects:

- 50+ participating organizations
- 350+ healthcare leaders
- 3,000+ hours of combined expertise and research

The program is designed to complement — not replace — contracts, OTIF metrics, inventory requirements, or GPO methodologies.

Next Steps for Providers

- Reference the Resiliency Badge in upcoming RFPs and RFIs
- Request supplier disclosure of Badge status
- Consider defined weighting or differentiation in sourcing decisions
- Review Assessor Summary insights (with supplier permission)

Incorporating the Resiliency Badge into sourcing frameworks strengthens risk-informed decision-making without replacing existing contractual or GPO methodologies.

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Why It Matters to Suppliers

More than 40 healthcare systems reference the HIRC Resiliency Badge in sourcing RFPs.

The Badge provides independent, third-party validation of resiliency maturity — positioning suppliers competitively as risk and continuity face greater scrutiny in sourcing.

As provider expectations evolve beyond self-attested resiliency claims, the Resiliency Badge offers a recognized, evidence-based signal.

What the Badge Represents

The Resiliency Badge indicates that a supplier has undergone a structured, audit-style assessment evaluating resiliency maturity at the product-category or supply-side function level.

Assessment spans seven domains central to healthcare supply continuity:

- Demand Planning
- Inventory Management
- Logistics
- Supply Chain Visibility
- Supplier Management
- Risk & Contingency Management
- Operational Health

An independently validated resiliency signal referenced in RFPs and customer discussions.

What ROI Can Suppliers Expect?

Participation enables suppliers to:

- Differentiate in sourcing discussions where resiliency maturity is evaluated
- Provide independently validated evidence beyond self-attestation
- Reduce duplicative resiliency audits and bespoke customer questionnaires
- Support pricing and contract discussions with structured resiliency credibility

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Investment and Commitment

The Resiliency Badge involves:

- Defined assessment scope
- Evidence submission through the HIRC Vault
- Independent evaluation
- Structured feedback via Assessor Summary

The process requires leadership engagement and operational documentation. Cost and timeline vary by scope and complexity.

The result is a reusable, independently validated resiliency credential aligned with healthcare-specific expectations.

How It Supports RFP Positioning

- Reference Badge status in proposals and sourcing discussions
- Share Assessor Summary insights (under confidentiality)
- Demonstrate validated resiliency maturity during evaluation
- Respond more efficiently to structured resiliency criteria

The Badge provides a recognized signal in resiliency-weighted sourcing decisions.

Next Steps for Suppliers

- Engage HIRC to define assessment scope
- Confirm product-category or functional focus
- Initiate onboarding and evidence submission
- Begin the independent evaluation process

Resiliency is increasingly a competitive attribute — not just operational.