

The HIRC Resiliency Badge - Supplier

A Healthcare Standard for Supplier Resiliency



Why It Matters to Suppliers

More than 40 healthcare systems reference the HIRC Resiliency Badge in sourcing RFPs.

The Badge provides independent, third-party validation of resiliency maturity — positioning suppliers competitively as risk and continuity face greater scrutiny in sourcing.

As provider expectations evolve beyond self-attested resiliency claims, the Resiliency Badge offers a recognized, evidence-based signal.

What the Badge Represents

The Resiliency Badge indicates that a supplier has undergone a structured, audit-style assessment evaluating resiliency maturity at the product-category or supply-side function level.

Assessment spans seven domains central to healthcare supply continuity:

- Demand Planning
- Inventory Management
- Logistics
- Supply Chain Visibility
- Supplier Management
- Risk & Contingency Management
- Operational Health

An independently validated resiliency signal referenced in RFPs and customer discussions.

What ROI Can Suppliers Expect?

Participation enables suppliers to:

- Differentiate in sourcing discussions where resiliency maturity is evaluated
- Provide independently validated evidence beyond self-attestation
- Reduce duplicative resiliency audits and bespoke customer questionnaires
- Support pricing and contract discussions with structured resiliency credibility

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Investment and Commitment

The Resiliency Badge involves:

- Defined assessment scope
- Evidence submission through the HIRC Vault
- Independent evaluation
- Structured feedback via Assessor Summary

The process requires leadership engagement and operational documentation. Cost and timeline vary by scope and complexity.

The result is a reusable, independently validated resiliency credential aligned with healthcare-specific expectations.

How It Supports RFP Positioning

- Reference Badge status in proposals and sourcing discussions
- Share Assessor Summary insights (under confidentiality)
- Demonstrate validated resiliency maturity during evaluation
- Respond more efficiently to structured resiliency criteria

The Badge provides a recognized signal in resiliency-weighted sourcing decisions.

Next Steps for Suppliers

- Engage HIRC to define assessment scope
- Confirm product-category or functional focus
- Initiate onboarding and evidence submission
- Begin the independent evaluation process

Resiliency is increasingly a competitive attribute — not just operational.

